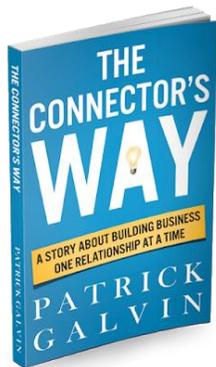


patrickgalvin

galvanizing business success



Patrick Galvin is an accomplished speaker, author and the cofounder and chief galvanizer of The Galvanizing Group, a speaking, coaching and consulting company in Portland, Oregon that helps high-performance companies and teams galvanize repeat and referred business through better relationships. Applying the principles of his best-selling book *The Connector's Way*, Patrick educates and motivates while giving audiences practical strategies, ideas and tools to create the connections that galvanize success.

speakingtopics

Patrick's message, combined with his extensive business experience and engaging speaking style, resonates with audiences across industries and geographies. His most popular topics include:

The Connector's Way: Building Your Business One Relationship at a Time

The most successful professionals are those that build strong relationships with their customers, prospects, team members, and referral partners. In this interactive and dynamic program, Patrick shares **seven simple yet powerful rules** for building relationships in the real world and online from his book *The Connector's Way*. Patrick's presentation, and *The Connector's Way* philosophy, have had a powerful impact on audiences across the country with clients reporting increased business growth, higher employee engagement, and improved employee health and happiness.

Beyond Networking: Cultivating Your Real World and Online Connections

While most people agree that networking is an important way to strengthen connections with customers, prospects, and professional connections, many find it awkward and self-promotional. In this program, audiences will learn practical and actionable ways to develop and cultivate meaningful relationships in the real world and online while building the long-term trust that leads to personal and professional success.

Galvanizing Your Business with Referrals

Every day, Americans engage in more than two billion conversations about the products, services and organizations that they like and dislike. Patrick will share actionable and inexpensive ways for generating the enthusiasm that leads to positive word of mouth and teach audiences how to ask for referrals in a manner that strengthens relationships and generates quality leads.

otherpopulartopics

Delivering Remarkable Customer Service

Creating a Team that Goes the Extra Mile

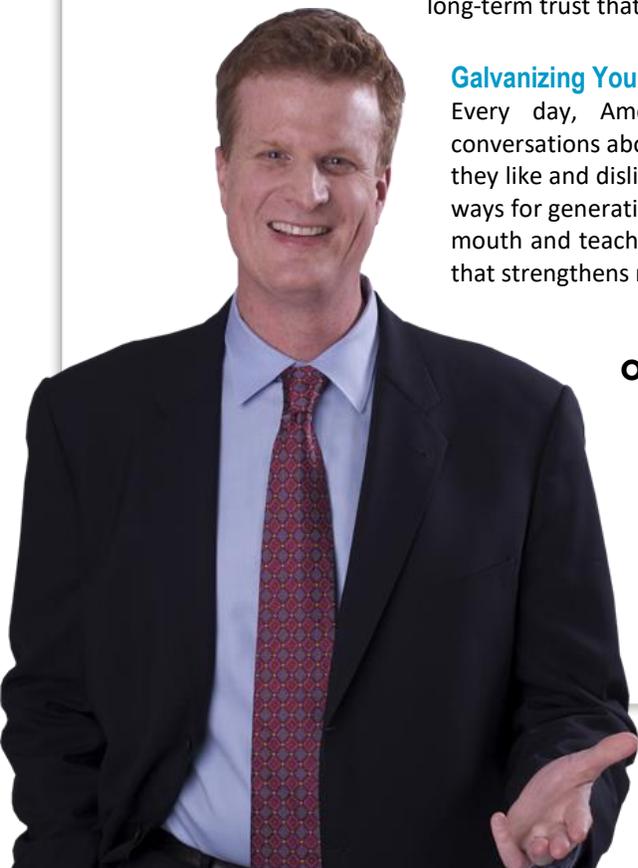
Building a Strong Personal Brand

partialclientlist

Alliance of Chief Executives
American Credit Union Mortgage Association
American Society of Pension Professionals & Actuaries
Association of Progressive Rental Organizations
Ater Wynne LLP
BECU
CU Business Group
Executive Officers Club
Fannie Mae
FirstTech Federal Credit Union
Guild Mortgage Company
Grange Insurance Association
Independent Insurance Agents & Brokers of Oregon
Independent Insurance Agents of Oklahoma
Independent Insurance Agents of Texas
LPL Financial
Meeting Professionals International
Michigan Association of Insurance Agents
National Home Furnishings Association
National Speakers Association
New York Life
Oregon Fuels Association
Oregon Society of Association Management
PIA Western Alliance
Portland State University
SchoolsFirst Federal Credit Union
SEMPL (Slovenia)
The Standard
The CORE Training
Umpqua Bank
Washington Oil Marketers Association
Washington Society of Association Executives
Women Presidents' Organization
Vistage

watchpatricksspeak
www.patrickgalvin.com

bookpatricktoday!
503.249.8800



TheGalvanizingGroup

what others are saying

"I was impressed with Patrick's flexibility in working with our speakers committee. He tailored his keynote and breakout sessions to fit the needs of our members. He made changes and submitted information in a friendly, prompt, and accurate fashion. In short, Patrick is an inspiring speaker and business relationship building expert who takes pride in what he does."

**Holly Duckworth, CMP, Past President,
Meeting Professionals International (Oregon Chapter)**

"At the annual convention of the Michigan Association of Insurance Agents, Patrick gave a thought-provoking keynote address with an engaging follow-up breakout session and both were hits. He also did his homework before coming by talking with a handful of our members in advance which wonderfully personalized his presentations."

**Mary Gardner, Executive Vice President
Michigan Association of Insurance Agents**

"Patrick gave a keynote presentation at SEMPL, the largest media trends conference in our region, about the importance of word of mouth marketing. It was a pleasure working with him not only because of his exceptional speaking skills and high level of professionalism, but also because of his charisma and likability – his positive energy is simply contagious. Our delegates loved that he upgraded his expert knowledge with relevant examples from our markets. His ability to deliver a relevant message for a non-American audience resulted in a very engaging presentation. If you are looking for an inspiring session with a great added value for your business, Patrick should be your choice!"

**Valerija Prevorsek, Managing Director
SEMPL (Slovenia)**

"Patrick took time to speak with our members before the presentation to learn what they are doing and where they need help. His workshop received such rave reviews that I've asked him to submit a proposal for a keynote presentation at our conference next year."

**Crystal Moore, Director of Education & Network
Development, American Chamber of Commerce
Executives (ACCE)**

"In the weeks following Patrick's keynote, I received many positive comments from our life insurance agents. If you're looking for an energetic and talented speaker who will deliver a presentation tailored to your needs, Patrick is a great option."

**John Whitehead, Managing Partner
New York Life**



NATIONAL SPEAKERS ASSOCIATION
Past President, Oregon Chapter



watchpatrick speak
www.patrickgalvin.com

bookpatrick today!
503.249.8800

myguarantee

Your satisfaction is the measure of my success. Therefore, I guarantee to:

1. Learn about your organization and the latest happenings in your industry.
2. Interview prospective attendees to assess their needs.
3. Address the biggest challenges facing your audience.
4. Create a presentation title and description that will generate interest and fill seats.
5. Work with you to develop innovative ways to drive event attendance.
6. Deliver an interesting and informative presentation that provides lasting value.
7. Adhere to time constraints even if they change at the last minute.
8. Answer audience questions and interact after the presentation.
9. Provide recommendations for future presentation topics and speakers.
10. Galvanize your audience to greater levels of business success.

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