



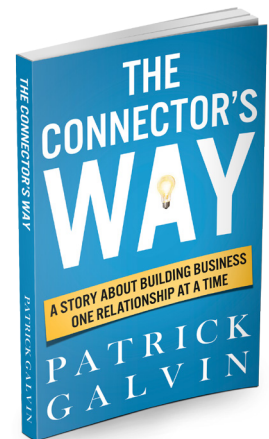
*“Great relationships are the difference between success and failure in business. In his new book, The Connector’s Way, Patrick Galvin reveals seven simple yet powerful rules for building business one relationship at a time.”*

The Connector’s Way

## We value what’s important. Our agents.

Grange Insurance Association is proud to sponsor Patrick Galvin’s workshop “Building Your Agency One Relationship at a Time” on Monday, August 22nd from 9 AM - 12 PM in the Golden Eagle Ballroom.

Workshop attendees will receive an autographed copy of Patrick’s book *The Connector’s Way*, compliments of Grange Insurance Association.



Interested in speaking with a representative?  
Contact us at Grange Insurance Association  
(800) 247-2643 | Visit us online at [grange.com](http://grange.com)

